

## Your Presenters Today



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Facilitator



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Presenter



# Who are eXceeding?

eXceeding are a procurement consultancy and was founded on the principle of providing impartial, best practice procurement advice to all types of organisations, in order to help them achieve the best services and solutions for their needs.

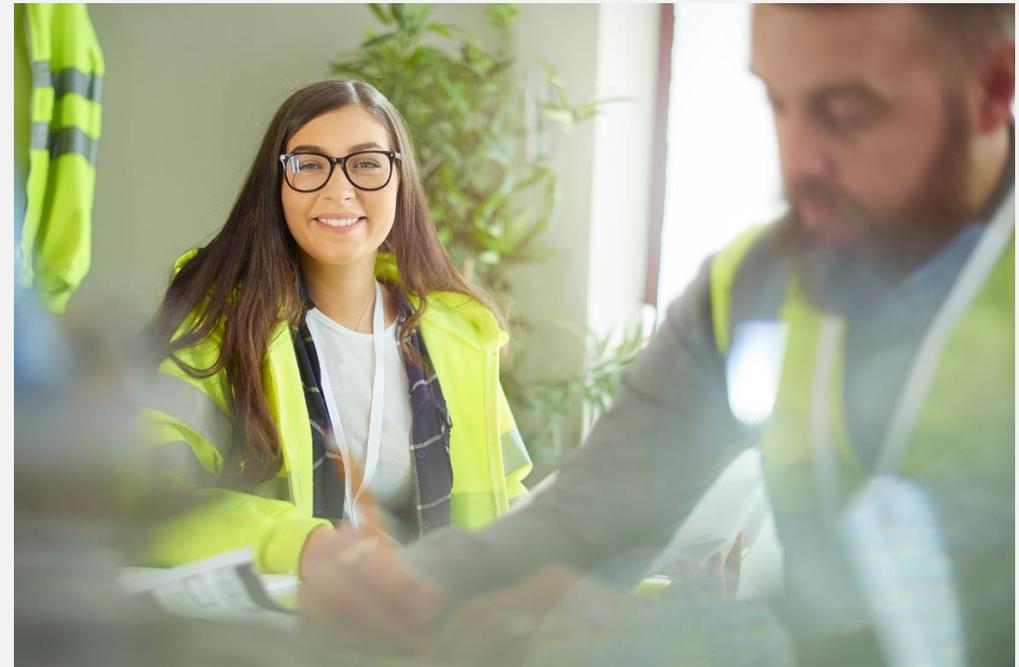


# What is Social Value?

**Social Value is about creating long term positive changes to communities that are measurable.**

Some examples of Social Value within a contract could be:

- Employing apprentices
- Awarding to local contractors / sub-contractors
- Providing training and/or mentoring to employees, or the local population
- Assisting in working towards / achieving Net Zero
- Wellbeing of staff





## Where do you think your organisation stands in regards to Social Value?

Multiple Choice Poll  45 votes  45 participants

Not aware of any Social Value - 2 votes



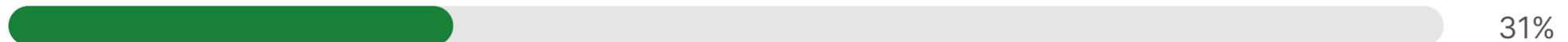
Have policies but not aware of anything more - 4 votes



Included in tenders but not aware of anything after - 25 votes



All previous plus contract management and reporting - 14 votes



# Social Value in new procurement regulations

Social Value is not mentioned explicitly in the Bill, the Government have said that it is covered by:

## 12 . Covered procurement: objectives

(1) In carrying out a covered procurement, a contracting authority must have regard to the importance of -

- (a) delivering value for money;
- (b) **maximising public benefit;**
- (c) sharing information for the purpose of allowing suppliers and others to understand the authority's procurement policies and decisions;
- (d) acting, and being seen to act, with integrity.

# PPN 06/20

The **5 Themes** from the PPN:

- Covid-19 recovery
- Tackling economic inequalities
- Fighting climate change
- Equal opportunity
- Wellbeing



# What is the Social Value Model?

The Social Value Model expands on the PPN providing more detail for each of the **5 Themes**

It explains for each theme:

- Why it is a priority
- When it is relevant to the Contract
- Model Award Criteria
- Model Evaluation Question
- A selection of sub-criteria for the Model Award Criteria
- Reporting Metrics



# Alternatives to the Social Value Model

There are a few alternatives to the Social Value Model –

- The National TOMs Framework
- The HACT Value Calculator
- The Social Return on Investment Framework



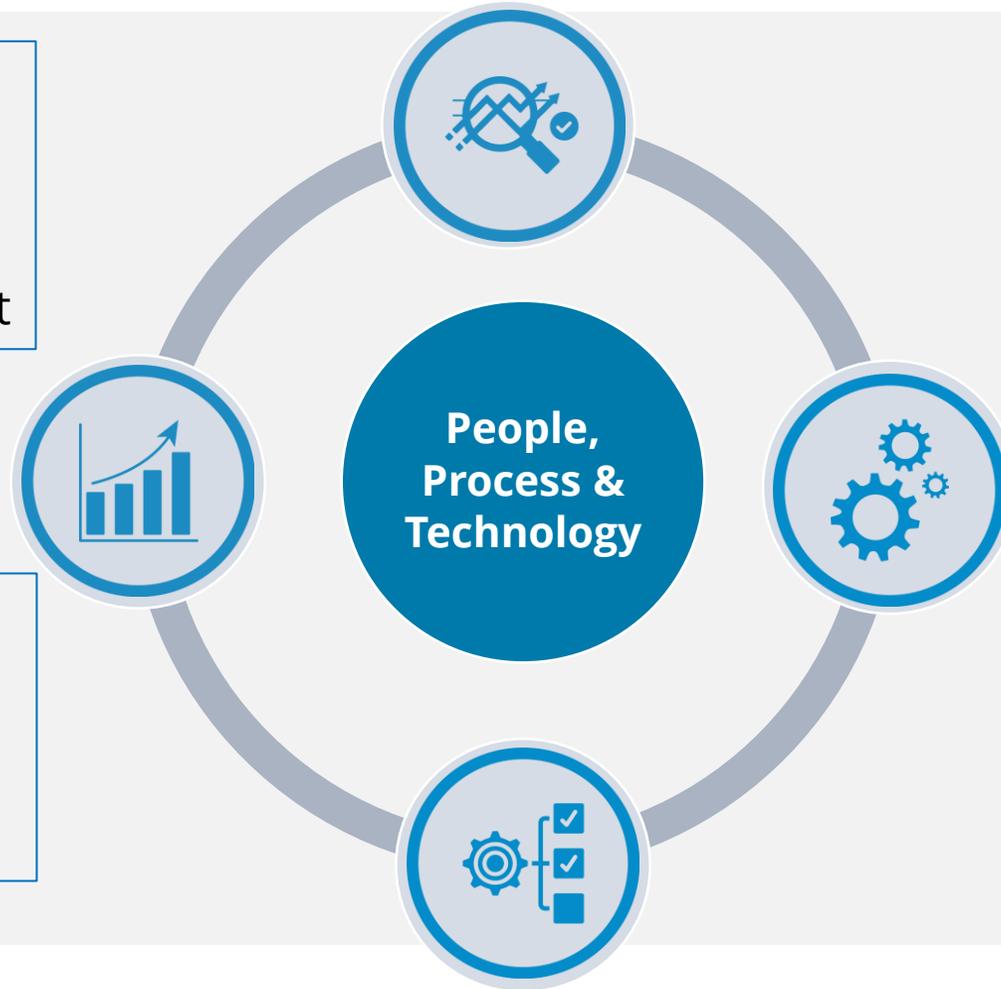
# Where to start?

## **Reporting**

- Monitoring
- Aggregating
- Recording
- Continuous improvement

## **Contract Management**

- Enforcement
- SRM
- SLA & KPI adherence
- Measurement



## **Strategy**

- Maturity analysis
- Stakeholder Engagement
- SV policy
- Measurements
- Commitments

## **Execution**

- Training
- Communication
- Procurement process selected
- Specifications created

# Links to useful websites & documents

Useful Hyperlinks;

- [PPN 06/20](#)
- [Social Value Model](#)
- [National TOMs](#)
- [HACT](#)
- [Procurement Bill](#)





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